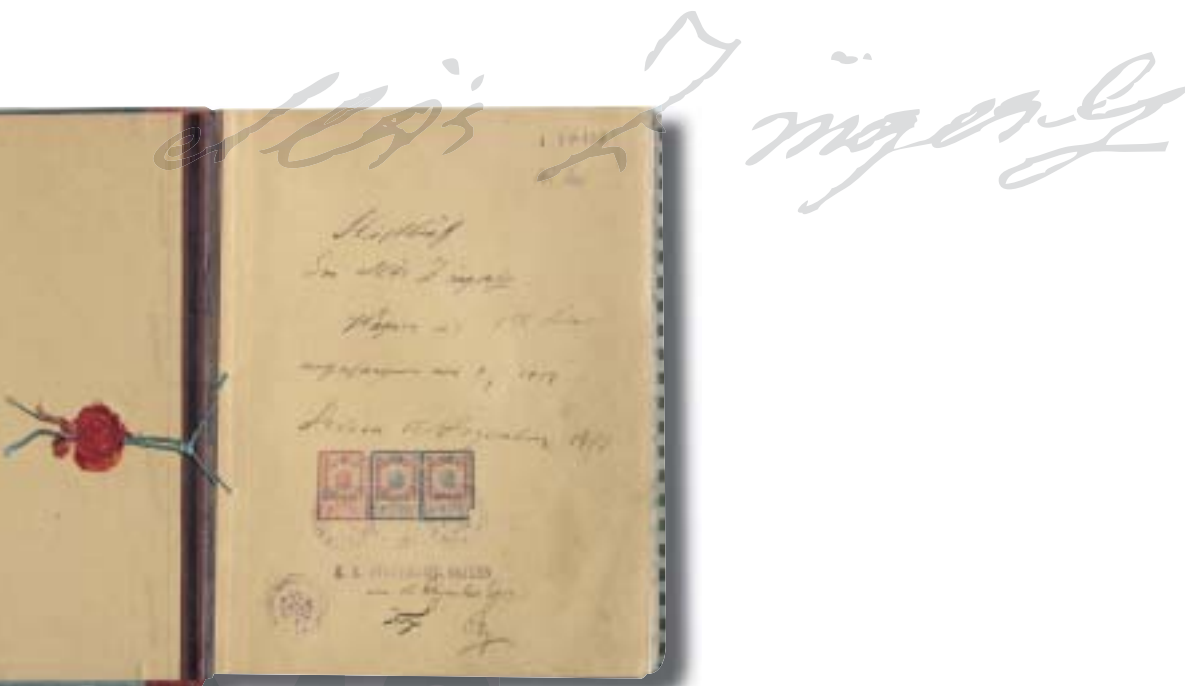


ZINGERLEMETAL®



About us. **A company portrait.**

History



1948

Zingerlemetal was founded back in 1948. That's when Franz Zingerle - Martin and Georg's father - took over the village locksmith's shop from grandfather Alois.





Franz Zingerle

Schabs, in the Eisack valley,
South Tyrol, 30 km south
of the Brenner pass.

History

1979

In 1979 the company started to expand and built a 1082 m² industrial facility in the Schabs industrial park. In the beginning, the company manufactured agricultural machinery and wastewater treatment systems. During this period, a lot of knowledge and experience in processing aluminum was also acquired.



DIE TIROLER LANDE
 HAT IN IHRER SITZUNG VOM
 BESCHLOSS

Herrn Franz ZINGERLE, langjähriger
 der Feuerwehr, Nat.

DIE VERDIENST
 DES LANDES
 ZU VERLEIH



In 1984, Georg and Martin Zingerle started working for their father.

1984

DER LANDESHAUPTMANN:

Alois Kowalitz

§ 11 ABS. 1 DES GESETZES
 ÜBER DIE AUSZEICHNUNGEN
 N° 4/1965 BEURKUNDET.

The province of Tirol presents a merit award to Franz Zingerle in 1991.



Philosophy

Martin and Georg Zingerle have managed the company since 1989.

Martin Zingerle:

„Our goal was to develop and market our own products.

The main pillars of our company philosophy are:

top quality, flexibility in meeting customer requirements and dealing with partners professionally and cordially.

We try to cover the market with the help of competent partners and ensure international exposure by holding shares of various companies.

We continually work for customers to the utmost of our ability.”

Georg Zingerle:

„Key focal points of our company are its people and working on the basis of trust.

Our business has been built on fair and balanced conduct and long-term relationships with our partners and customers.

We emphasize cooperation and openness in a team-oriented management environment.

We strive to meet ecological regulations and to protect and improve the environment in all we do.”



Georg Zingerle

Martin Zingerle



In November 2003, the new company headquarters was completed. The 50,000 m³-facility consists of 1600 m² of office space and about 7000 m² of manufacturing and storage space on two floors.



Zingerlemetal internationally

The first international subsidiary to be founded was Zingerlemetal España in 1997, primarily because Spanish market conditions were comparable to those of Italy. Our goal was to establish our own sales organization in Spain.

In 2000, Zingerlemetal acquired HUZ, Germany's second-largest supplier of folding tables and benches.

The company provides a very solid foundation for higher sales of our products in Germany.

Our subsidiary Zingerlewood has been manufacturing wooden sheets for tables and benches since 2003. This enables us to guarantee sustainable quality and higher flexibility and helps us avoid delivery bottlenecks.

MASTERTENT Australia was founded in 2004. As we continue to expand, our future includes penetrating new markets and securing shares in new distribution partners as required.

We divide the Italian market into various zones and service it using our own sales organization. We have partners in the other European countries and the United States (since 2004) who have their own sales infrastructure.

We strengthen our ties to our partners and the outside sales staff through regularly scheduled meetings.

The share of our business destined for export continues to grow due our expanded international activities.



ZINGERLEMETAL®



Our high quality standard has been certified by a large variety of organizations.



Qualification at all levels

Our employees are the central pillar of our organization. They are highly qualified, which enables us to keep up with the breakneck pace of development and to penetrate new markets. Thanks to our combined efforts, we will continue to meet the demands of the marketplace and secure jobs well into the future.

Our international network of partners and subsidiaries guarantees smooth communications at all levels and at any time.



Both employees and partners form part of our decision-making process, which allows us to maximize the efficiency of all our processes by avoiding friction in our relationships. Our competitive advantages result from our forward-looking marketing strategy and enable us to meet the expectations the market has of a front-runner.



The manufacture of the entire aluminum structure for MASTERTENT is based on a fully automated process. The highly advanced system provides the necessary flexibility to be able to quickly produce larger quantities.





During final assembly, qualified in-house inspectors check the structures for flawless operation.



Products ready for shipment are debited electronically.

Final inspection before packing. Nothing is left to chance.





Our in-house sewing department enables us to react quickly to customer needs or to make repairs.



Our pre-shipping quality control guarantees that our customers receive only flawless goods.





MASTERTENT -
an advertising medium.
Customers can order customized
tents created using our advanced
printing technology.



Short lead times are an absolute
necessity, particularly in the
events sector.

We always maintain an inven-
tory of the primary tent sizes in
order to be able to quickly meet
customer needs.

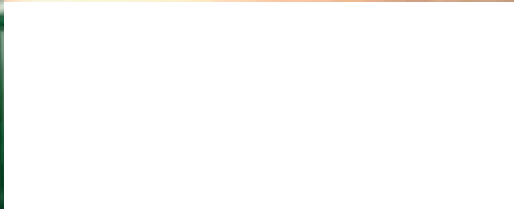


Short lead times are a core
part of our customer focus.



Tables | Benches

We manufacture the support frames for tables and benches using a fully automated manufacturing line.



Our frames are extremely sturdy, and have been proven to have three times the buckling strength of conventional flat-steel assemblies.



ZINGERLEMETAL®



The own production of the wood planks guarantees a continuous quality and enables us to process even special requests promptly.



Our large inventories and efficient manufacturing planning process enable us to meet peak seasonal demands without any problems.



A state-of-the-art system for final assembly of tables and benches enables us to cater to customized customer requests on short notice.



At a glance



TABLES | BENCHES:
High-quality folding tables and benches, often copied but never equaled! The non-plus-ultra, when it comes to efficient and timesaving hard seating.

MASTERTENT:
Why choose a folding tent system? A professional-looking MASTERTENT can be set up in less than sixty seconds and is ideally suited for almost any type of event. The modular system can be expanded at will, allowing large areas to be covered very quickly. Customization based on high-quality printing and functional accessories complete the wish list.





HEXAGONAL PAVILION:

Hexagonal pavilions are another one of our products. They are ideal for breweries, beverage handlers, festival organizers and anyone else professionally involved in the organization of events of any type.

Product-related services

- We are always ready to serve:
 - advisory and information services
- comprehensive warranty service
- training for employees, sales forces and partners
- delivery services:
 - immediate delivery capability,
 - delivery reliability
- maintenance services
- operating manuals with application notes

ZINGERLEMETAL®

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tents for events

